## SUGGESTIONS FOR GRAPHIC PRESENTATION

## TO NATIONAL LEAGUE OWNERS

- I. Population The idea here is to show them the rapid growth of Atlanta, the city's position as the population center of the Southeast, and the center of a vast, untapped audience potential for major league baseball.
  - a. <u>Chart</u> showing population growth of 5-county metro area since 1930 (or earlier, if desired); research figures already compiled, chart to be done.
  - b. <u>Map</u> showing population density; radii to illustrate audience potential within 100 miles, 200 miles, etc.; research figures available (Henson), also S.E. outline maps for use in making the map.
  - c. <u>Map</u> showing Atlanta as population center of Southeast; 14 per cent of nation's population in 9 per cent of land area, with Atlanta at the hub. (Might want to include on this map or separately a chart projecting population growth of Southeast to 1976 and 2000.)
- II. Buying power The idea is to show that Atlanta people bring home enough money to afford baseball tickets, and the situation is improving all the time.
  - a. <u>Chart</u> to show increase in Georgia's per capita income, related to other cities (Pittsburgh, for one), Southeast and national average.
  - b. <u>Chart</u> showing increase in retail sales, proving that the money being earned is being spent (but indicating <u>prosperity</u> rather than how much would be left for tickets to the ball park).
- III. Accessibility The idea is to show Atlanta's convenience to other cities (particularly big league cities) and accessibility to the stadium by way of interstate system.
  - a. <u>Map</u> showing air routes to "national" cities (which just happen to be 9 National League cities), with "funnel" sort of graphic effect showing number of daily flights between each city and Atlanta; road distance and flying time to each city shown elsewhere on map.

b. <u>Map</u> showing same information for 10 other "national" cities (but these happen to be the 10 American League cities).

IV. "Virgin territory" -- Idea is to show Atlanta as the center of the biggest single region, except the great Northwest, without a major league sports team.

> a. <u>Map</u> showing just that -- the simpler the better -yet illustrating that Atlanta is not isolated, as West Coast cities are; for example, Cincinnati is the closest major league city (454 road miles - 1 hr. 6 min. by air), but excluding West Coast cities, furthest from Atlanta are Boston (1074 miles) and Minnesota (1091 miles).

V. Special material on stadium itself -

a. Color photograph of stadium with city skyline in background (Mr. Shelton has it; it needs mounting).

b. B/W artist rendering to show stadium's relative location as to city, freeways, etc.

c. Facts and figures on the stadium itself (seating, etc.) and perhaps a few odds and ends on Atlanta (hotels, etc.)

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