

BUILDING SYSTEMS DEVELOPMENT, INC.

120 Broadway San Francisco California 94111

May 10, 1968



Atlanta Housing Authority
Hurt Building
Atlanta, Georgia

Gentlemen:

Building Systems Development, Inc. has been awarded Prime Contract No. H971 by the Department of Housing and Urban Development (HUD) to develop the "In-City Experimental Housing Research and Development Program" for 25 model cities. This program is designed as an experimental project to develop new methods of providing low cost housing. The program itself is divided into two phases -- the first taking five weeks during which time the experimental program must be developed with respect to specific cities with recommendations submitted to HUD by June 15, 1968. The second phase calls for implementation of the experimental program with construction commencing on individual projects by March 1, 1969. Approaches which are developed in these experimental projects will provide new building products, components, systems or total buildings which will meet the needs of the city residents at a low cost.

It is obvious that successful approaches have an opportunity of being implemented widely in model cities and throughout the country. In fact, the program is directly related to President Johnson's objective of 6,000,000 new or rehabilitated federally assisted housing units for lower income families. The approach to this project is to analyze the various cities to determine their needs and their ability to host different social and technical experimental approaches to housing. Simultaneously, we are looking to industry for new developments in terms of products or procedures which will meet the needs of people for low cost housing quickly.

We are, therefore, soliciting companies such as yours throughout the country to determine whether or not there are appropriate building systems, materials and construction ideas which you would like to have us consider for use in the individual experiments. If you wish to be considered in this regard we would welcome receiving notice immediately

and desire full information on the product ideas and information you have in mind. We would be pleased to have the opportunity to evaluate this information and assess the way in which various ideas of different companies can be combined to meet the objective.

All information you submit to us will be considered to have been submitted in response to this inquiry, will be submitted by us to the United States Government as information developed by us as a result of the research and studies conducted under the above-mentioned Prime Contract No. H971, and will be subject to and governed by the provisions of Article V "Publication" and Article VI "Patents" of the Prime Contract. Copies of Articles V and VI are enclosed. Your submission of information to us will constitute your agreement with us to this effect.

During this period that we are preparing the Phase I report, preliminary to submitting this report to HUD for the Phase 2 contract, we desire that any work that we do to incorporate your material into an experimental program be considered confidential by you until the submission is made to HUD.

If you have information relating to other manufacturers with whom your products are compatible, we would also appreciate receiving this information. We specifically desire complete information within a week, including drawings, test data if any, photographs, and experience on any precedents wherein the products you are suggesting were used. We are interested in whether you have had experience with or will require code or zoning variances in order to use your particular ideas, and whether it is anticipated that there may be any problems with regard to jurisdictional disputes among installing building trades unions. Included as Attachment 2 is a list of the 25 model cities which we are considering and any specific experience in these cities would be of considerable interest.

The experimental program calls for the construction of perhaps 10 to 200 dwelling units in each city with the possibility of building substantially more if it will benefit the experiment. We would be interested to receive information on the cost of your components in the nearest model city to your plant for 10, 20, 50, 100, 200, 500 or 1,000 dwelling units. The actual projects will be financed through existing federal programs. Some monies will be available for experimental costs. These will be allocated on a cost benefit basis.

We also need information regarding the number of units which you estimate would be required using your material, product or system to approach the point of optimum efficiency.

The information on your products, systems or dwelling units should also describe methods and time for installation and general procedures that may be required at the building site.

Your interest in terms of distribution of products should be indicated whether it be on a national basis or not. If there are specific cities in which you have had experience working in the past and in which you would like to work specifically on the forthcoming experimental program, please indicate which ones they are.

We urge your earliest reply to this inquiry. Please address it to:

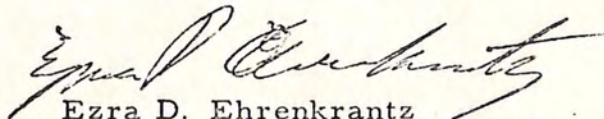
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Attention: Joseph P. Fleming

Very truly yours,

BUILDING SYSTEMS DEVELOPMENT, INC.


Ezra D. Ehrenkrantz
President