



GREENBRIAR

"The shopping center with built-in Spring"

December 1, 1966

Continental Development Corporation
1871 Plaza Lane, S.W.
Atlanta, Georgia

Gentlemen:

As manager of Greenbriar Shopping Center, I would like to add my support to your petition for re-zoning of property in the Greenbriar area.

Let me say that we, obviously, have an interest in multi-family development of this property; consequently, we naturally would be interested.

Let me further state, however, that our interest goes beyond the Greenbriar Shopping Center and the additional business that this development would generate.

If Atlanta Metro is to support two million people by 1983, it becomes apparent to us that the available land located this near the central business district should be zoned for multi-family units.

In other words, the professional opinion of consultants whom we have employed state the highest and best use of this property would be multi-family development. This is not to say that all property within a certain distance from the central business district should be zoned multi-family family. We are saying that the land contiguous to a development such as Greenbriar Shopping Center leads itself to high density development. Of course, this has been true around Lenox Square as well as practically every other regional shopping center throughout the country.

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Let me emphasize that this opinion is that of the management of Greenbriar; in that, it does not necessarily reflect the view of each merchant. I felt that my opinion should be voiced and hope that we are able to have honest differences of opinion with all interested parties.

All professional information points to the fact that this is another step important to the continuing growth of metropolitan Atlanta.

Sincerely yours,

Thomas J. Tate, Jr.

Thomas J. Tate, Jr.
Manager

/cc