



WILLIAM GRANT TERRY ASSOCIATES

Management Consultants

SUITE 425 STANDARD FEDERAL BUILDING • 44 BROAD STREET, N.W.
ATLANTA, GEORGIA 30303 • A/C-404 577-6063

December 15, 1969

Mr. Johnny Johnson, Director
Model Cities
673 Capitol Avenue, S.W.
Atlanta, Georgia 30315

Dear Mr. Johnson:

After several meetings with members of your staff, we have developed the attached proposal in response to your request.

The scope of the work to be performed is much broader than that which we discussed on my initial visit to your office. This is attributable to the concerns expressed by both Col. O. D. Fulp and Mr. Samuel Russell. It would appear that there are urgent needs which go beyond the development of the "prototype personnel administration program" which we had earlier discussed.

Members of our staff will be delighted to meet with you if you should care to have further discussions prior to letting this contract.

Please keep in mind that we will require thirty (30) day's notice before we can begin this project.

Thank you for allowing us this opportunity.

Respectfully submitted,

WILLIAM G. TERRY
President

WGT/kd

Attachment