Summation of a discussion between Atlanta Urban Corps and Fulton National Bank

Participants: J. Leland Phillips, Vice-President, Fulton National

Bank

Inmond Deen, Urban Corps Dave Whelan, Urban Corps

Materials presented: Atlanta Urban Corps Prospectus, labeled appendage "A".

Length of Discussion: 50 minutes

Major Topics:

1. Definition of Atlanta Urban Corps goals and scope

Fulton National's involvement in the community
 (As a representative sample, Fulton National provides financial support to United Appeal, Lovett School, Westminster School, private colleges in Georgia.)

- 3. Fulton National, according to Mr. Phillips, has a Foundation which was created 5 years ago and which does not as yet yield substantial income. As a result of this the bulk of the money donated to service organizations, etc. is taken from the bank's net profit.
- 4. Need to coordinate various service groups in the Atlanta area in a fashion similar to United Appeal.
- The ineffectiveness of Federal programs to achieve results,
 i.e. Job Corps, VISTA.
- 6. The stigma of the name Urban Corps.

Summation:

Fulton National Bank appears to be a rather conservative organization. The Urban Corps would profit considerably from endorsement of its program by Fulton National Bank. The prospects of Fulton National Bank providing financial support and thereby endorsing the Urban Corps are good. The relationship, however, must be carefully cultivated.

Action Taken:

Fulton National has been placed on the Urban Corps mailing list in an effort to provide continuing information to the bank and thereby permit closer observation and evaluation of the Atlanta Urban Corps.

Recommendations:

It is recommended that the Director who will assume leadership of the Atlanta Urban Corps at the expiration of the 1969 Summer Program contact personally Mr. Phillipps and present and explain the most thorough evaluative summary of the Atlanta Urban Corps that is obtainable. It is felt that if the program has achieved substantial fulfillment of its goals and Mr. Phillipps is appraised thereof, Fulton National Bank will provide financial support.

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